Building a Global Champion in Islamic Fintech





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Alif Group: building a global fintech champion in Islamic Finance since 2014

Islamic fintech with operations in Tajikistan, Uzbekistan and Pakistan. 1400+ employees serving more than 7.0 mln clients

Modern technology



Proprietary in-house developed CBS, CRM, IB, wallet Hybrid Cloud Native and Service Based Architecture Scalable & Flexible



336 strong IT team, one of the strongest in the region. Tech stack includes: Golang, Kotlin, Swift, NATS, RabbitMQ, AWS, Redis, Kubernetes, Postgres, ElasticSearch



We're at the forefront of nurturing talent, operating the industry's largest Academy. We've trained over more than 3,240 with a rigorous 35% acceptance rate and a 42% graduation rate



Al is integrated into both the credit scoring and customer support systems, making approximately 80% of scoring decisions at Alif Uzbekistan. Additionally, a task-oriented chatbot effectively manages over 4,700 daily requests in Tajikistan and Uzbekistan



- Top 3 bank by brand recognition
- Clear market leader in the retail financing
- Strong presence in mobile, QR and Visa payments



Uzbekistan



Market leader in retail financing

- The leader in offline (POS) retail financing
- Strong presence in online financing
- Top-5 non banking app by volume



Pakistan

Consumer financing

 Installment service in partnership with fashion brands, providing "Pay In Installments" options for shopping

Alif Uzbekistan

Prosperity, growth and innovation since 2019



BNPL market leader



Top 10 taxpayer in retail sector



\$200M+ foreign investment attracted



Tech focused: Al and data driven



IT hub based on state incentives



Top-5 fintech app



Team of 300+ with average age 25



IT academy of trending careers



5M+ users across all products

Alif Uzbekistan's ecosystem

Our vision is to build a place where users can solve their everyday needs



P2P transfers



Public transport pay



Car financing (SME)



Bill payments



Pay QR



Bill Me Later



Buy NowPay Later



Online marketplace



Fly Now Pay Later



Bank transfers



Governmental services



BNPL tours (soon)



Investments



Cash In/Out (soon)



Payment Cards (soon)





Islamic Funding Success Cases

Mudaraba type deals

Type of Investment

Mudaraba, unsecured

Governed law

Uzbek law

Term

1-3 years

Currency

US dollars

Model

Revenue sharing

Use of proceeds

Proceeds will be used to fund Murabaha and Musawamah financing operations

Cash flow

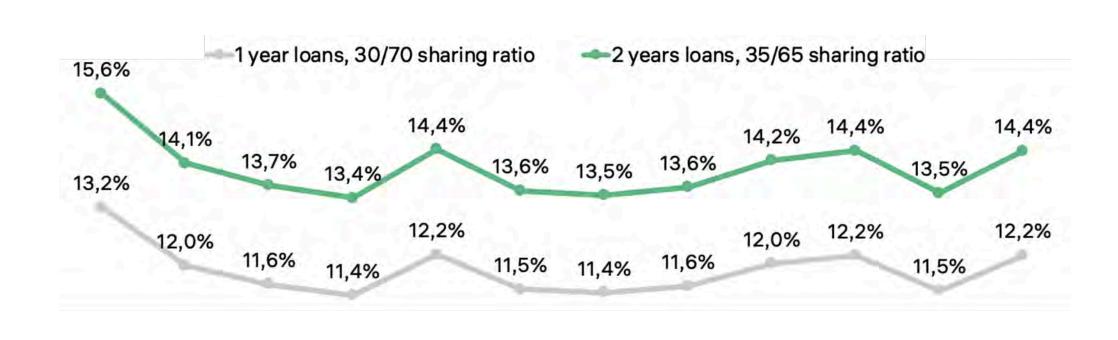
Debt service will be covered by ongoing repayments of Murabaha and Musawamah financing transactions

Track record

More than \$200M from 120 investors in 6 years

Proven model with a historical track record

Compounded yield based on revenue sharing model



Feb-23 Mar-23 Apr-23 May-23 Jun-23 Jul-23 Aug-23 Sep-23 Oct-23 Nov-23 Dec-23 Jan-24

Mudaraba type deals

Closed transactions



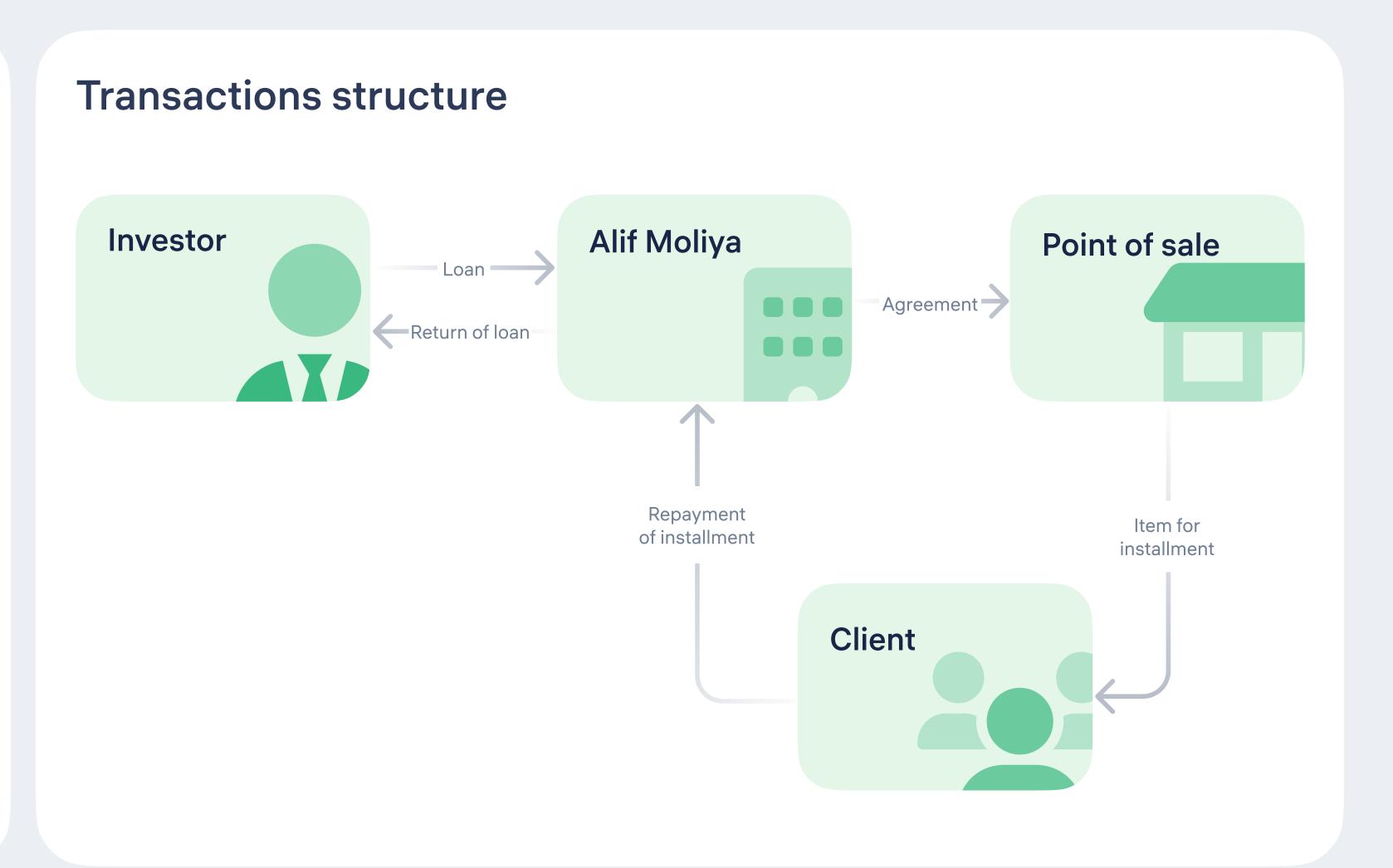
>\$100M 2019 - 2025



>\$50M 2019 - 2025



\$5M 2024 - 2025



Wakala Commodity Murabahah type deal

Use of proceeds

Proceeds will be used to fund Murabaha and Musawamah financing operations

Cash flow

Debt service will be covered by ongoing repayments of Murabaha and Musawamah financing transactions

Notes

Wakala Murabaha consists of 2 agreements:

- 1. Wakala agreement: Investor appoint Alif as agent to purchase the commodity
- 2. Murabaha agreement: sale and purchase agreement.

Governed law

UK - English law

Term

3-5 years

Type of Investment

Wakala Commodity Murabaha

Security

Receivables and investor controlled account

Currency

US dollars

Rate

Fixed

Wakala Commodity Murabaha type deal

Closed transactions



Wakala agreement

Commodity murabaha agreement

Hedge pledge agreement

\$20M DECEMBER 2024

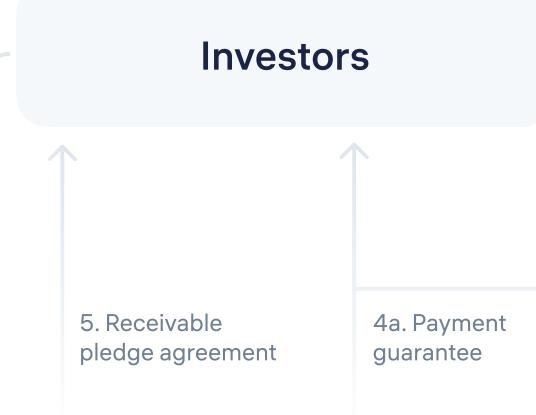
Alif Capital Holdings LTD

UK - Holdco

Transactions structure

6. Bank account pledge agreement

Hayot bank Bank partner



4b. Payment guarantee

4c. Payment guarantee

Alif Moliya LLC
BNPL Trading Company

Alif Tech JV
Payment Company

Alif IT LLC
IT Development Company



Private Sukuk Success Case

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Summary terms

OFFER

US\$50 million in tranches
US\$5 million the first tranche

Model

Revenue sharing

Yield payment

Quarterly

Yield

13% APR on average, based on the revenue-sharing model

Cash flow

Debt service will be covered by ongoing repayments of Murabaha and Musawamah financing transactions

Use of proceeds

Proceeds will be used to fund Murabaha and Musawamah financing operations

Type of Investment

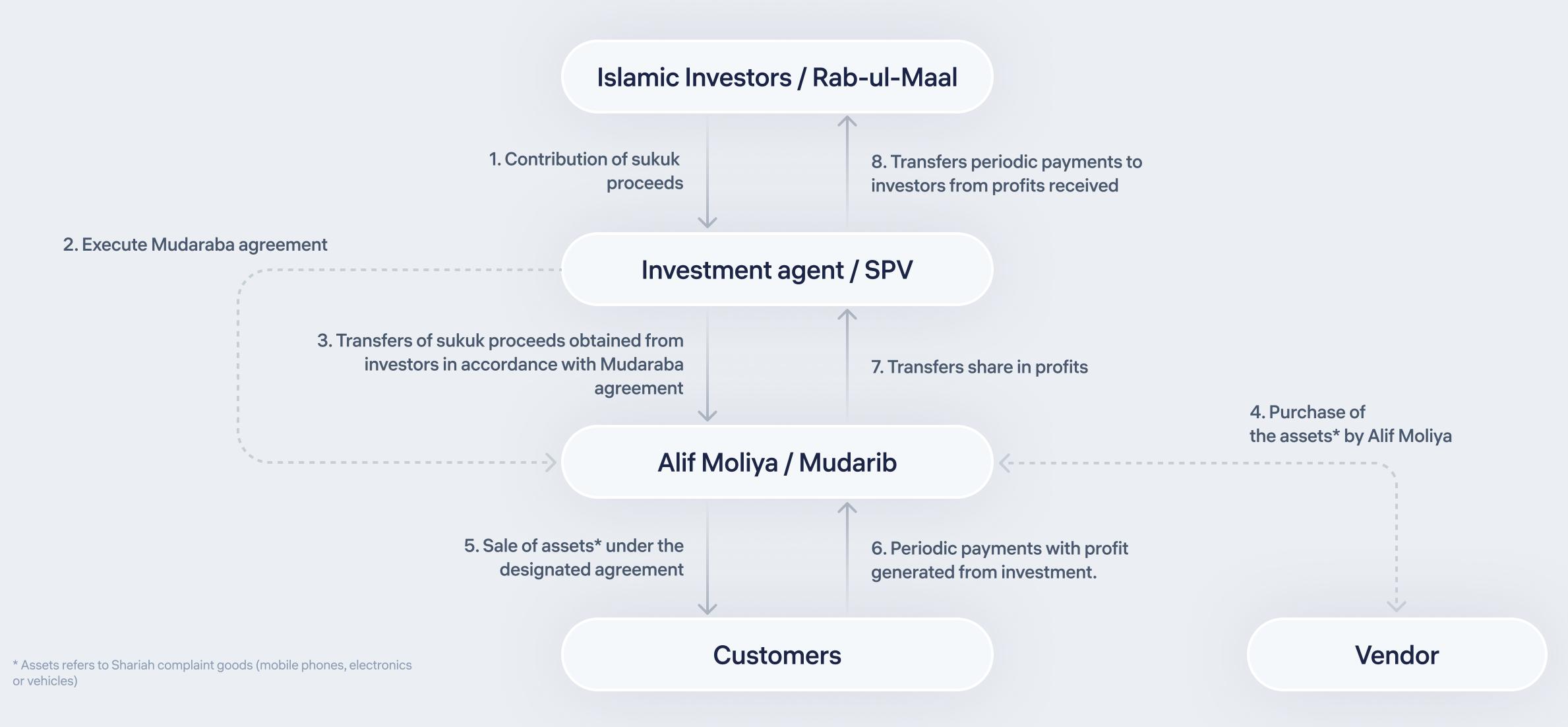
Sukuk al-Mudaraba, private placement with the registration in Euroclear/Clearstream Currency

US dollars

Term

3 years

Sukuk al-Mudaraba Financing Structure



Working Parties

Mudareb	Alif Moliya LLC
Financial Advisors to Mudareb	Jefferson Capital Limited
Sukuk Delegate, Initial Purchaser, Paying and Transfer Agent and Settlement Agent	CBH Compagnie Bancaire Helvétique SA
International Transaction Counsel	Morgan, Lewis & Bockius LLP
Corporate Administrator	Engelwood Fund & Corporate Services SA
Shari'a Advisor	Alhamd Shariah Advisory Private Limited
Luxembourg Legal Counsel	Elvinger Hoss Prussen



Fintech based on noble values